

Appendix 2

Strategic Procurement Risk Matrix (DRAFT)

Criteria	Least Suitable..... Most Suitable for alternative arrangements				
	1 Strongly Agree	2 Agree	3 Neutral	4 Disagree	5 Strongly Disagree
Is the Service of strategic importance – includes core, sensitive, civil emergency or policy work?					
Is the level of Risk of service failure to the Authority too high?					
Will the Authority be weakened by loss of key staff or intellectual capital?					
Is there a significant potential impact on other Services?					
Is the Market dominated by monopoly suppliers?					
Is the Market emerging or not well established?					
Is the level of service likely to change significantly as a result of legislation, policy or future demand levels?					
Are the demands for capital investment too high for internal services to sustain?					
Is the Service difficult to specify or quantify?					
Is the Service difficult to measure in terms of performance?					
Is the current performance level good and likely to improve?					
Will there be adverse public reaction / conflicts of interest if an alternative supplier provides the service?					
Will alternative providers be in a worse position to cope with fluctuating workloads?					
Will client/contract management be difficult to manage effectively without retaining a high level of in-house expertise; will the Authority struggle to retain the necessary level of client mgt skills?					
Will client/contract management be difficult?					
Is direct control of Services important?					
Is the cost of the procurement exercise, disruption and post-contract service too high?					

Comments / Assessment